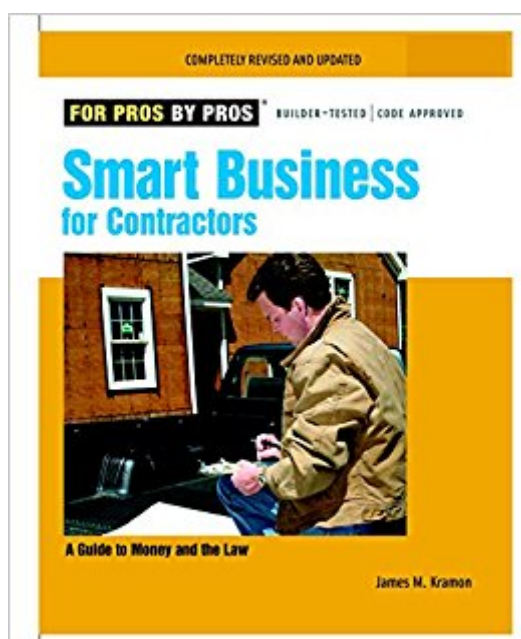


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# Smart Business For Contractors: A Guide To Money And The Law (For Pros By Pros)



## Synopsis

You are a contractor. You know your trade, and you're good at it. But what about the unique financial and legal concerns of running a construction business? Do you have the right tools for dealing with money and the law? Attorney Jim Kramon provides all the information you need to turn your hard work into greater financial security.

## Book Information

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## Customer Reviews

Jim Kramon is a founder of Kramon & Graham, a 30-person law firm in Baltimore, Maryland. Jim and his firm have represented small contractors and tradespeople for over 30 years.

I work for an agency that provides business counseling for small local businesses. I frequently get calls from people in the trades who are starting their own contracting business after years of working on a crew. Just as frequently I get calls from their spouses who are taking on the bookkeeping aspect of the business. This is one of the resources I recommend especially if they haven't had much experience estimating, job costing, or dealing with homeowners. I've gotten lots of positive feedback from contractors and their partners. Several clients bought their own copy. The chapter on contracts has examples that are useful to other types of businesses as well. This book is well organized, has good examples, and it's written in plain English.



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